

MFS HERITAGE PLANNING®

## What Keeps You Up at Night?

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Please take a minute to review the topics and related questions below. Check off any concerns you have right now. Chances are I have information that will help us address many of the issues that may worry you.

& Retirement	<ul> <li>Will my money last through retirement?</li> <li>□ Do I need long-term care insurance?</li> <li>□ How do I manage all my retirement plans?</li> <li>□ What should I consider before claiming Social Security?</li> <li>□ What should I do with my employer retirement plan?</li> <li>□ Since I am retiring soon, what do I need to do now?</li> </ul>	NAME  ADDRESS  CITY
Education Planning	<ul><li>☐ How much should I save for college? When should I start planning?</li><li>☐ What are my education savings options?</li></ul>	STATE
Life Events	<ul> <li>☐ How do we manage our finances after getting married?</li> <li>☐ What happens to my 401(k) when I change jobs?</li> <li>☐ What are my options if I am laid off?</li> <li>☐ How do I help my recent college grad transition into the workforce?</li> <li>☐ What do I do when a loved one dies?</li> </ul>	ZIP CODE  BUSINESS PHONE  HOME PHONE
Eldercare	<ul> <li>☐ How can I learn more about Medicare?</li> <li>☐ What should I consider when evaluating care facilities?</li> <li>☐ How do I cope with Alzheimer's disease?</li> <li>☐ What happens if I have to care for my parents?</li> </ul>	BEST TIME TO CALL
Estate Planning	<ul> <li>What is estate planning?</li> <li>How do I protect my estate?</li> <li>Will my family be secure if something happens to me?</li> <li>How do I create a legacy for my children?</li> <li>Can I provide for my favorite charity when I am gone?</li> <li>What will my survivors need to know?</li> </ul>	This material should be used as helpful hints only. Each person's situation is different. You should consult your investment professional or other relevant professional before making any decisions.
Financial Basics	<ul> <li>☐ How do I keep my records safe and organized?</li> <li>☐ How do I do a better job budgeting? How do I reduce my debt?</li> <li>☐ How do I teach little kids about money?</li> <li>☐ How do I help a young adult establish a financial strategy?</li> <li>☐ How do I have financial discussions with family?</li> </ul>	MFS® does not provide legal, tax, or accounting advice. Clients of MFS should obtain their own independent tax and legal advice based on their particular circumstances.

